

From: john@chaplinwilliams.com [mailto:john@chaplinwilliams.com]
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I was surprised to learn of the belief that there was a lack of competition in the real estate market. As a realtor and developer, my work covers a broad range of products and commission schedules. Everything is always negotiatable and my clients are always able to shop for a variety of products and rates. The internet listings give the buyers and sellers greater leverage, not less.

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